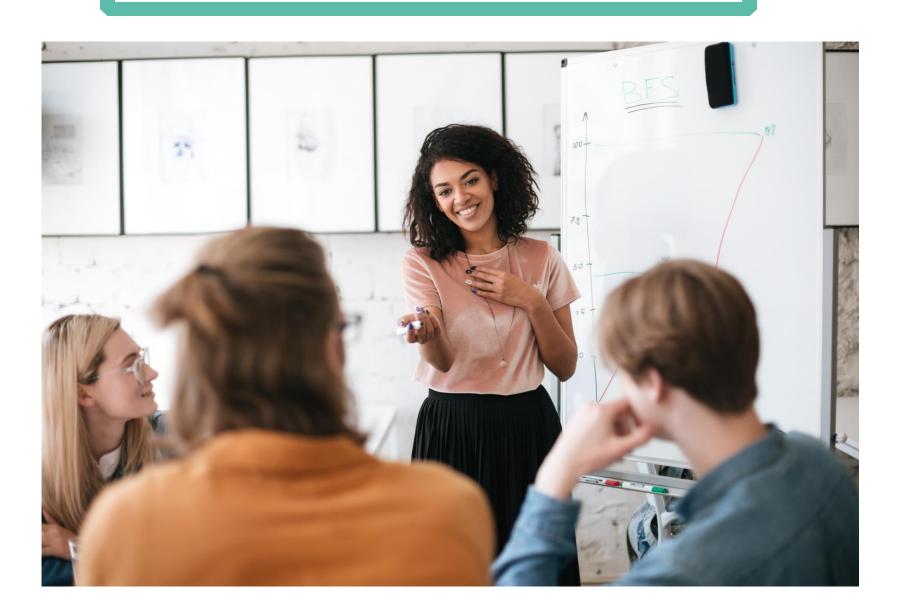




Giving a presentation Public Speaking Pitching







1. Preparation 2. Planning

- Passionate
- People
- Period
- Point

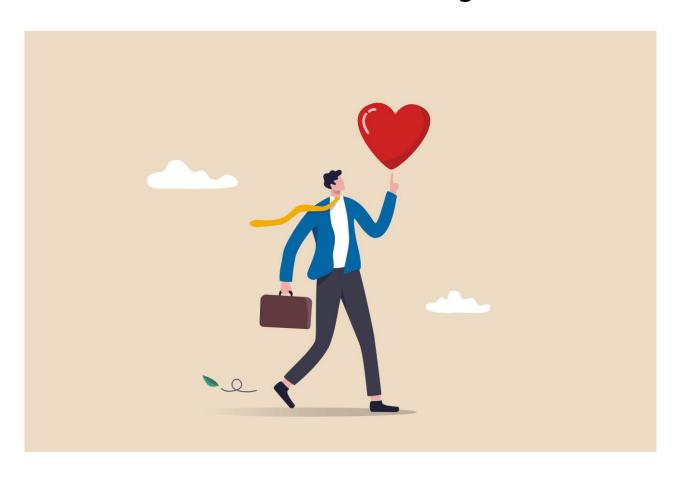
- Plan
- Powerful tools

- Prepare
- Practice
- Pitch

1. Preparation

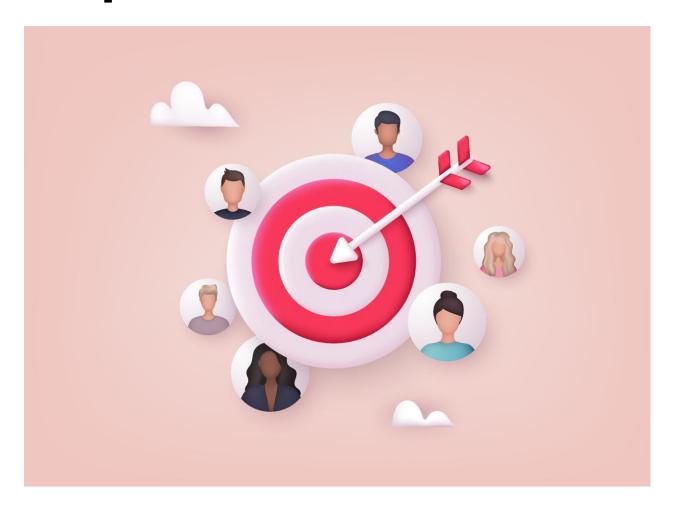
- Passionate
- People
- Period
- Point

Be <u>Passionate</u> about your Content



- Passionate
- People
- Period
- Point

People (know the audience)



- Passionate
- People
- Period
- Point

Period



- Passionate
- People
- Period
- Point

Point (choose 1 Compelling Point)



- Passionate
- People
- Period
- Point



1. Preparation 2. Planning

- Passionate
- People
- Period

- Plan
- Powerful tools

- Prepare
- Practice
- Pitch

2. Planning

2. Planning

- Plan
- Powerful tools

Plan (structure your talk professionally)



3 Tells

>> Tell what you're going to tell

Tell More

Tell it again

3 Tells

>> Tell what you're going

to tell

Tell More

Tell it again

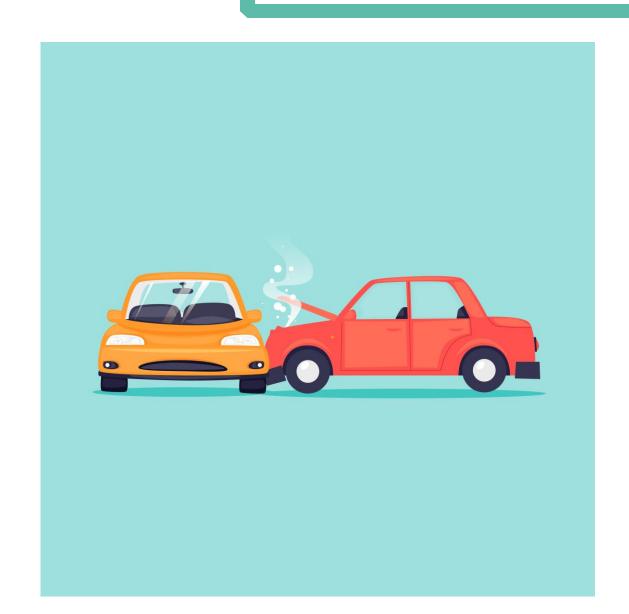
Start with these:

- The interesting percentage or fact?

- News headlines?
- Questions?
- Your feeling expression?
- The physical manuals?
- Have visuals Photo(s) Graph(s)

Number(s)

99%



99%

3 Tells

>> Tell what you're going

to tell

Tell More

Tell it again

Start with these:

- The interesting percentage or fact?
- News headlines?
- Questions?
- Your feeling expression?
- The physical manuals?
- Have visuals Photo(s) Graph(s)

Number(s)



3 Tells

>> Tell what you're going

to tell

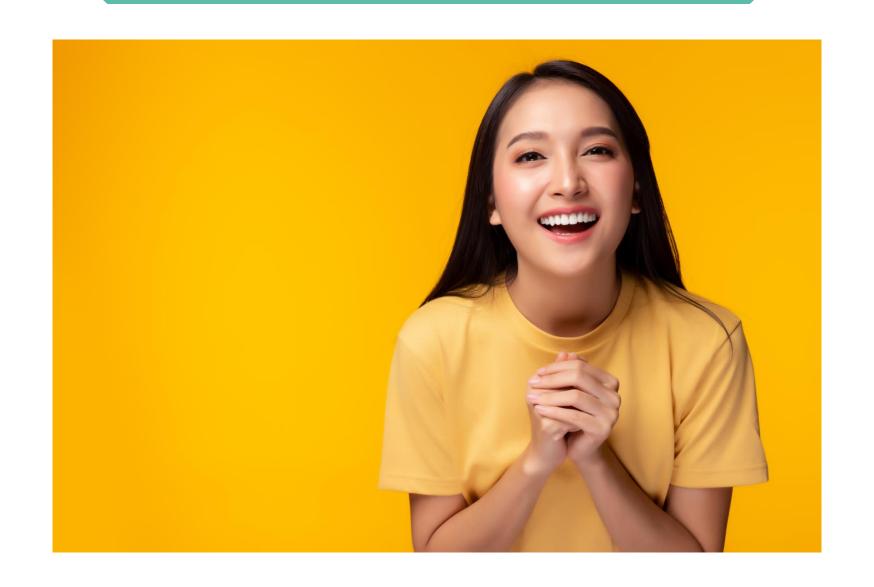
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Start with these:

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Number(s)

Plan (structure your talk professionally)



3 Tells

Tell what you're going to tell

>> Tell More

Tell it again

3 Tells

Tell what you're going

to tell

>> Tell More

Tell it again

The details: What does the product do?

How does the product work?

Why is it valuable?

Keep your language direct and clear:

first, second, third, ..., finally

Provide EVIDENCE for Your Talk

- Facts and figures
- Quotes from famous people, doctors, scientist, customer
- Stories about your content
- Visual

Plan (structure your talk professionally)



3 Tells

Tell what you're going to tell
Tell More

>> Tell it again

3 Tells

Tell what you're going

to tell

Tell More

>> Tell it again

Repeat your main points

- What your product is and why it is important.
- Give them a reason to be part of your world.

































Powerful tools



2. Planning

- Plan
- Powerful tools

Powerful tools



Zoom
Mentimeter
Kahoot
Canva



1. Preparation 2. Planning

- Passionate
- People
- Period
- Point

- Plan
- Powerful tools

- Prepare
- Practice
- Pitch

3. Practice

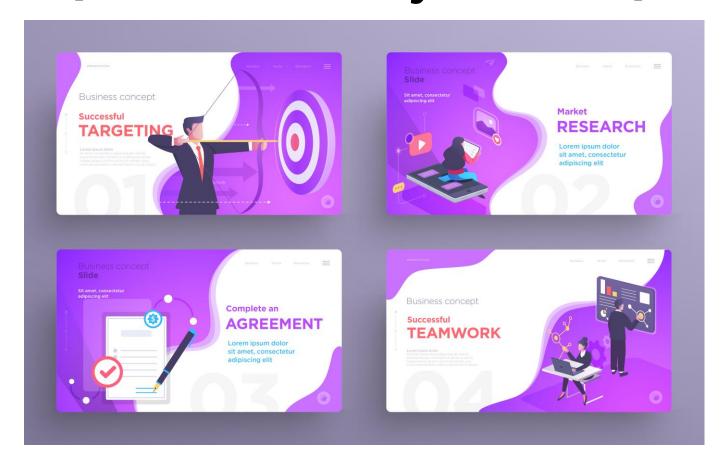
- Prepare
- Practice
- Pitch

Prepare Q&A



- Prepare
- Practice
- Pitch

Practice (be the boss of your slides)



- Prepare
- Practice
- Pitch

Pitch!!!!!



- Prepare
- Practice
- Pitch



1. Preparation

- Passionate
- People
- Period
- Point

2. Planning

- Plan
- Powerful tools

- Prepare
- Practice
- Pitch



THE PITCHING HACKS



1. Preparation

Passionate Yes / No

People _____

Period _____

Point ___

2. Planning

Plan (3 tells)

1______

2 ______

3______

Powerful tools _____

3. Practice

Prepare Q&A Yes / No

Practice Yes / No

PITCH GOII

