



- 1. Meeting Introduction
- 2. During the Meeting
- 3. To End the Meeting
- 4. Phrases to Avoid in Meetings

1. Meeting Introduction



1. Meeting Introduction

Begin a meeting and welcome the participants

- Good morning/afternoon everyone.
- Since everyone is here, we can begin.
- Can we all welcome Nick, our new IT manager?
- I would like to extend a warm welcome to our VP of Sales, Ben.

1. Meeting Introduction



After greeting them, introduce yourself: "I'm [your name]. I'll keep this meeting brief as I know you're all busy people"

"I'm [your name] and I arranged this meeting because..."

1. Meeting Introduction



Asking others to introduce themselves "Let's go around the table and introduce ourselves, [name] do you want to start?"

"Let's introduce ourselves quickly please state your name, job title and why you are here"

1. Meeting Introduction

Stating Objectives:

- Today, we are here to discuss last month's sales.
- I've called this meeting so we can review the most recent project.
- By the end of this meeting today, we should have completed...

Introducing Agenda:

- Does everyone have a copy of the agenda?
- There are seven items on our agenda. Let's start from the beginning.
- If it's ok with everyone, I would like to start with the second point, last month's sales numbers.

2. During the Meeting



2. During the Meeting



Clarifying or Repeating Points

- Was that clear to everyone?
- If we look at it from this perspective, does that make more sense?
- Can I make that easier to understand?
- I will repeat for clarification...
- Because these are important points,I will repeat them.

2. During the Meeting

Sharing an Opinion:

- I (really) feel that these sales figures are encouraging.
- If you ask me, I think that we should focus on...
- In my opinion, this idea is ...

Asking for an Opinion:

- Do you agree with this initiative?
- I'd love to get some ideas from everybody
- Sue, could you share your opinion on these ideas?
- John, how do you feel about this marketing plan?

2. During the Meeting



Interrupting to Comment or Ask a Question

- May I have a word on this topic?
- If I may, I think that we should discuss this...
- Excuse me for interrupting, but could you clarify the marketing plan again?
- May I add something about last month's sales report here?

2. During the Meeting

Questions to Facilitate Discussion

- We haven't heard from you yet, John. Do you mind sharing your thoughts?
- What do you think about the numbers from last month?
- Would you like to add anything about these figures, Sue?
- John, what do you think about this?
- Does anyone have any comments on this point?
- Is there anything else anyone else would like to add?



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3. To End the Meeting



3. To End the Meeting

Participant Management:

- John, please be brief with your comments.
- Let's get back to the topic of marketing, shall we?
- We are not here to discuss marketing today.

Time Management:

- We are running out of time for this meeting.
- Well, that is all the time we have for today's meeting, but let's discuss that next time.
- I'm afraid we've run out of time for today, but our next meeting will be Monday morning.

3. To End the Meeting



Summarizing:

- Before we go, let me summarize what we have decided on.
- To sum up the meeting, we discussed points A, B, and C.
- Shall I review today's important points?

3. To End the Meeting

Assigning Action Items

- We should really prepare these numbers for our meeting next week.
- Let's focus our attention on completing these changes in the marketing plan by Friday afternoon.
- Would you mind taking care of the report by Thursday morning?
- I look forward to your report at our meeting next week, Sue.

3. To End the Meeting

Thanking Participants for Attending

- I'd like to thank Marrisa and Cintia for coming over from Buenos Aires.
- Thank you all for attending/coming.
- Thank you for your input today
- Thank you all for your participation and I'll see you next Thursday.

4. Phrases to Avoid in Meetings



4. Phrases to Avoid in Meetings



"No one agrees with you on that"

"That is a secondary issue"

"I'm in charge here"

"Let's have a follow up meeting"



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1. Which one should be in the introduction part?



- a. Does everyone have a copy of the agenda?
- b. I'd like to thank Linda and Yaya for coming over from Thailand.
- c. I'd love to get some ideas from everybody
- d. Would you like to add anything about these figures?

2. Which one should be in the ending part?



- a. Do you agree with this initiative?
- b. Let's introduce ourselves quickly.
- c. Would you mind taking care of the report by Monday morning?
- d. May I have a word on this topic?



- 3. We should get start/started.
- 4. We have/had many things to discuss at our next meeting.
- 5. We discuss/discussed many things at our last meeting.
- 6. We will pitch/pitching a sports recovery drink.

Meeting minutes

Meeting agenda

Absent

Address (v.)

Brainstorm

Chairperson/ chair

Objectives

Participant

Wrap up

Confidential

thinking to gather ideas

goals to accomplish

deal with; speak on

finish

the person who leads or presides at a meeting

list of objectives to cover in a meeting

person who attends and joins in on an event

not present

a written record of everything said at a meeting

private; not to be shared

